

**Code** DTA  
**Company name** De Tam Joint Stock Company  
**Date** 03/12/2018  
**Subject** BODs Resolution No.01.03 \_ 09 Mar 2018

**Content:**

De Tam Joint Stock Company announced Resolution No.01/03/2018/NQ-HĐQT dated March 09, 2018 as follows:

1. Approving the business result in Q4.2017 and the whole of 2017:

Items	Code	Note	Quarter 4.2017		Accumulation fr. Jan.01 to Dec.31	
			2017	2016	2017	2016
1	2	3	4	5	6	7
1. Revenue of sales and services	01	VI.25	11,202,510,808	14,067,143,642	26,030,249,350	31,268,515,646
2. Deductions	02		347,080,747	4,454,733,103	8,327,494,129	8,134,862,945
<b>3. Net sales and services ( 10 = 01 - 02 )</b>	<b>10</b>		<b>10,855,430,061</b>	<b>9,612,410,539</b>	<b>17,702,755,221</b>	<b>23,133,652,701</b>
4. Cost of sales	11	VI.27	7,071,886,028	6,517,692,126	11,966,280,305	18,122,144,126
<b>5. Gross profit (20= 10-11)</b>	<b>20</b>		<b>3,783,544,033</b>	<b>3,094,718,413</b>	<b>5,736,474,916</b>	<b>5,011,508,575</b>
6. Financial income	21	VI.26	21,201,002	1,426,806	4,631,502,031	5,792,838
7. Financial expenses	22	VI.28	993,715,229	638,835,338	3,686,967,220	2,102,831,568
<i>- In which: Interest expense</i>	23					
8. Profit or loss in joint venture	45					
9. Selling expenses	24		504,408,007	59,999,467	1,101,245,417	502,790,901
10. General & administrative expenses	25		998,607,965	699,097,205	3,401,998,643	2,522,843,136
<b>11. Net operating profit [30=20+(21-22)-(24+25)]+45</b>	<b>30</b>		<b>1,308,013,834</b>	<b>1,698,213,209</b>	<b>2,177,765,667</b>	<b>-111,164,192</b>
12. Other income	31		1,083,524,931	265,836,635	1,849,884,943	1,554,884,216
13. Other expenses	32		378,786	273,879,638	112,830,982	1,247,314,638
<b>14. Other profit (40=31-32)</b>	<b>40</b>		<b>1,083,146,145</b>	<b>-8,043,003</b>	<b>1,737,053,961</b>	<b>307,569,578</b>
<b>15. Profit before tax ( 50=30+40)</b>	<b>50</b>		<b>2,391,159,979</b>	<b>1,690,170,206</b>	<b>3,914,819,628</b>	<b>196,405,386</b>
16. Current corporate income tax expenses	51	VI.30	245,838,782		245,838,782	
17. Deferred corporate income tax expenses	52	VI.30				

18. Profit after tax (60=50-51-52)	60		2,145,321,197	1,690,170,206	3,668,980,846	196,405,386
19. EPS (VND/share)	70					

- Performance in 2017 compared plan for 2017:

Content	Plan for 2017	Performance in 2017	% Ratio
Total revenue	36,686,247,177	24,184,142,195	65.92
Total expenses	22,738,694,271	20,269,322,567	89.14
Profit before tax	13,947,552,906	3,914,819,628	28.07
Profit after tax	11,158,042,325	3,668,980,846	32.88

2. Approving the contents of the fiscal year 2017 Annual General Meeting of Shareholders:

- Report on the Board of Directors activities in 2017;
- Report from the Supervisory Board in 2017;
- Approving the selection of auditing company to audit financial statements in 2018;
- Approving the profit distribution plan in 2017 and 2018;
- Approving to raise its charter capital;
- Other issues.

3. Approving to expect to hold the 2018 Annual General Meeting of Shareholders on April 2018.